

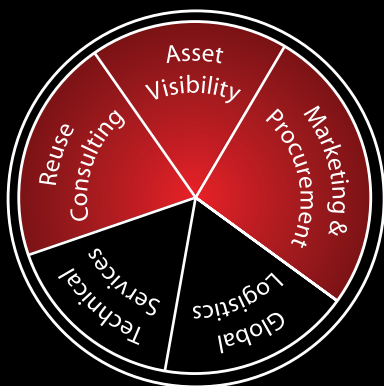
Are you putting network assets  
to their highest and best use?

## Global Services & Logistics

### The key to our success? Visibility and market intelligence.

Visibility is the key to supply chain efficiency. Without a complete view of existing stocks within your network of manufacturers, service centers and the secondary market, organizations are subject to duplicate purchasing, expedited replacements, persistent problems of oversupply and undersupply, and challenges recovering maximum value for unused equipment.

Unlike other service providers, Trade Wings manages asset intelligence, making data instantly available to decision makers through the unique Re:source Visibility<sup>SM</sup> Web service. By removing barriers to the free flow of information between supply partners, we enable profitable reuse strategies that drive greater efficiency, quality of service and cost savings.



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Comprehensive asset visibility improves planning, provisioning and environmental sustainability.

Trade Wings' commitment to putting Telecom network assets to the highest and best use provides a unique differentiator over repair vendors, equipment brokers, third-party logistics providers, IT consulting firms and others who do not offer the same level of sophisticated visibility, market intelligence and specialized services for Reuse Optimization<sup>SM</sup>.

As part of the innovative Re:<sup>SM</sup> solution, technical and logistics services from Trade Wings enhance asset visibility and decision making to improve planning, regulatory compliance, and overall service delivery.

Trade Wings' services include:

- Comprehensive inventory audits
- Data standardization and part mapping
- Material transfers
- De-installation and asset disposition
- Merger, acquisition and shutdown material services.

To ensure that each initiative meets clearly defined goals, Trade Wings' project managers thoroughly analyze your business needs to identify requirements. We work with you to determine the scope of the project, set goals and expectations, determine and track metrics for success, and maximize the positive impact of your global reuse strategy.

### Technical Services

Trade Wings' field services are a key component of an intelligent reuse program. Our teams provide the hands-on technical expertise to make your inventories visible, and apply best practices for optimal material reuse across service and supply chains. Our on-staff experts can survey your site, analyze inventory and manage stock transfers for maximum efficiency and return on investment.

## Inventory Audits

Trade Wings can perform a detailed audit to verify the items in your inventory, documenting each item. This information enters our database and is made available to your buyers, planners and service resource managers through the powerful Re:source Visibility<sup>SM</sup> Web service. Other services include multi-vendor inventory serializing, revision state analysis, and data scrub and cleansing.

## Data Capture and Part Mapping

In business, intelligence matters. Trade Wings' innovative Re:solution turns raw asset data into useful information to drive better decision making and generate profits. Our on-staff technical experts are available to collect and analyze asset-level inventory data from internal, external and competitor sources. To ensure effective reporting, Trade Wings provides data standardization and equipment part-mapping services. This information is accessible to users through Re:source Visibility.

## De-installation and Asset Recovery

With in-depth knowledge of Telecom equipment, Trade Wings can perform value-added material de-installation. Our professional field service teams have the hands-on technical expertise to assess the value of de-installed material to support profitable and environmentally sound disposition decisions.

Technicians work in ESD-compliant areas and adhere to ISO 9001:2008 and ISO 14001:2004 quality standards to ensure the condition and value of your equipment during de-installation. Additional services include testing and screening, multi-vendor material preparation, stock labeling and assembly, sub-assembly, and board-level repacking.

## Global Logistics

From demand planning to storage and inter-company material transfers, our global logistics and outsourced inventory management teams can help to manage and control excess, end-of-life, last-time buy (LTB), spare and refurbished inventories. We apply best-practice reuse frameworks to optimize reverse

logistics processes through intelligent material disposition, spare parts management, managed inventory, de-installations, excess material consolidation and warehousing.

## Outsourced Warehouse Management

Advanced warehouse management is key to ensuring outstanding service delivery and profitable reuse strategies. Facilitating reuse programs through Trade Wings-managed warehouses offers manufacturers and carriers the potential for greater cost savings, speed, accuracy and operational efficiency. As a full-service provider, we take charge of incoming goods from the moment a shipment arrives, and follow up with inspection and storage services.

## Stock Transfers

After purchase orders are received through your existing systems, our on-site experts oversee the efficient packaging and distribution of material, including validation, disposition and stock transfers between Telecom manufacturers and carriers around the globe. Prior to a stock transfer, we sample the inventory, examine the facility, and determine time frame and best method for delivery.

## About Trade Wings

Trade Wings is a global Reuse Optimization technology, consulting and outsourcing partner to the world's largest telecommunications OEMs and carriers. We transform cost centers into profit centers through a unique combination of domain expertise and market intelligence that extends the lifecycle and utilization of network assets across multi-vendor environments. Our best-practice frameworks for asset management, compliance and governance of technology upgrade cycles drive greater agility, financial performance and environmental stewardship.



For more information, visit [www.tradewings.com](http://www.tradewings.com)

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